



EXECUTIVE SUMMARY

2271 COSMOS COURT represents the rare opportunity to purchase an 85,165 square foot industrial lease-up opportunity. 2271 presents the ideal value-add opportunity as one San Diego's largest industrial lease-up opportunities, with heavy power, six dock-high loading doors, three grade-level loading doors and drive around access. MULTIPLE FEASIBLE LEASE-UP STRATEGIES EXIST FOR 2271 PROVIDING AN INVESTOR WITH FLEXIBILITY IN CAPTURING THE ROBUST INDUSTRIAL MARKET DEMAND at a value well below replacement cost, located in an in-fill market.





FLEXIBLE INDUSTRIAL LEASE-UP STRATEGIES

1-MANUFACTURING

2 - R & D

3-LIFE SCIENCE GMP

AT A GLANCE



RARE INDUSTRIAL VALUE ADD OPPORTUNITY, 2271 provides one of the largest lease-up opportunities in the county.



EXCELLENT GMP LIFE SCIENCE FACILITY, 2271 as a GMP candidate meets all the key requirements including clear height, a freestanding presence and location that GMP tenants seek in identifying facilities.



VERSATILE VALUE-ADD OPPORTUNITY, existing improvements and site configuration allow for the ability to execute a manufacturing, R&D, or Life Science GMP lease-up.



HIGH IMAGE INDUSTRIAL FACILITY, the site features a high image exterior, large outdoor amentized entrance, excellent glass line and a prominent two-story lobby.



PEERLESS WITHIN THE COMPETITIVE SET, with six dock-high loading doors, three grade-level loading positions, 24' clear heights and efficient drive around access, 2271 offers industrial efficiencies not seen within the limited industrial competitive set.



ROBUST INDUSTRIAL MARKET DYNAMICS, San Diego currently boast a 2.0% vacancy rate decreasing 10 basis points since Q1 2022, with vacancy remaining sub 5% since 2015. Furthermore, the Southern Californian vacancy rate for industrial is 1.1%.



RECORD TENANT DEMAND, Tenant Requirements currently exceed available supply by 3.5X, providing for future rent growth and continuing decline in vacancy.



LIFE SCIENCE TREND, San Diego-Carlsbad has become the epicenter for global Life Science Manufacturing demand, known as Life Science GMP. This trend has been exasperated as a result of venture capital, Covid-19 and geopolitics; tenants seek to locate in San Diego to benefit from the regions large industrial base, skilled and educated biotech labor force and existing dense Life Science industry cluster.



WESTERN CARLSBAD LOCATION, this rare lease-up provides a prized western Carlsbad location with proximity to the Interstate 5 and Pacific Coast.

PROPERTY **OVERVIEW**

PROPERTY ADDRESS

2271 Cosmos Court

SUBMARKET

Carlsbad

YEAR BUILT

1987

APN

213-050-41-00

RENTABLE BUILDING AREA

85,165 SF

FLOORS

2 (Mezzanine)

SITE AREA

4.03 Acres

PARKING

2.26

POWER

1,600A 277/480V

CLEAR HEIGHT

24'

DOCK-LEVEL LOADING

6

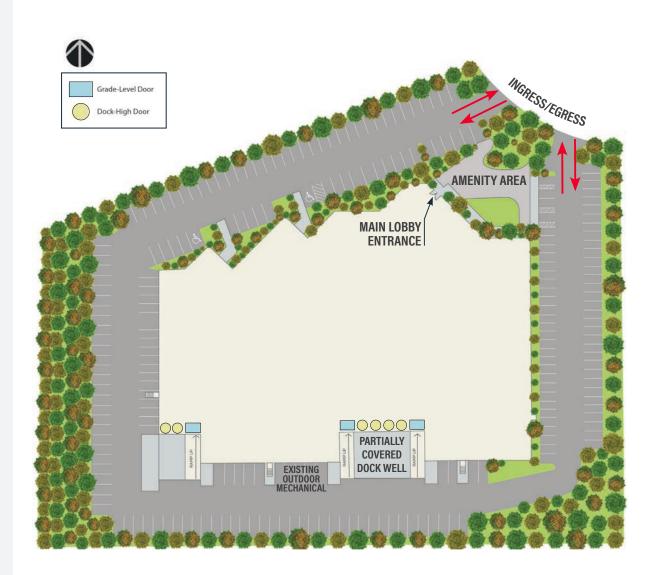
GRADE-LEVEL LOADING

3

ZONING

P-M (OFFICE, INDUSTRIAL, R&D, LIFE SCIENCES)

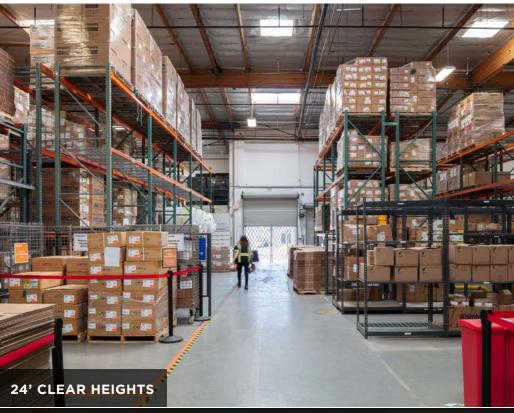
SITE **PLAN**











INTERIOR OFFICE PHOTOS

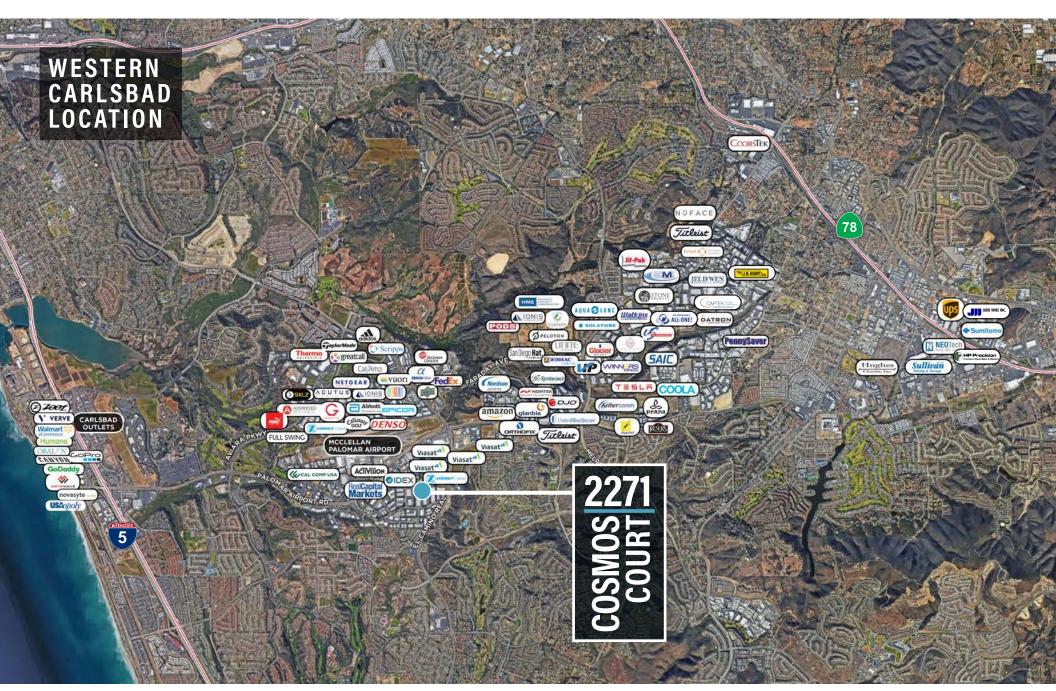








NORTH SAN DIEGO CORPORATE OCCUPIERS



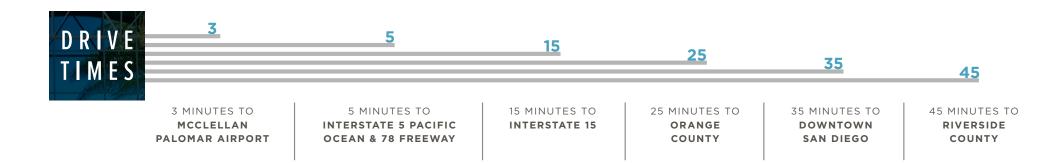
AMENITIES MAP



Carlsbad Outlets
Costco Shopping Center
Grand Pacific Palisades Resort
Legoland California Resort
The Crossings at Carlsbad
Residence Inn by Marriott
McClellan-Palomar Airport
Homewood Suites Hampton Inn

Lowe's Shopping Center Staples Shopping Center Holiday Inn Bressi Ranch Village Center Hyatt Place Park Hyatt Aviara Resort La Costa Resort & Spa Home Depot Shopping Center The Flower Fields
Ponto Beach
Tamarack Beach
South Carlsbad State Beach
Batiquitos Lagoon
Carlsbad Village
Target
Walmart

Palomar College California State San Marcos Tri City Medical Palomar Medical Costco Restaurant Row North City



INDUSTRIAL OVERVIEW SAN DIEGO

2.0% VACANCY

3.37MM SF

167,184,144 SQUARE FEET

7.3MM SF
OF TENANT REQUIREMENTS

NATIONS LARGEST
DEFENSE CLUSTER

5+ YEARS OF



5% VACANCY

NATION'S 3RD LARGEST LIFE SCIENCE SECTOR

HIGHLY EDUCATED WORKFORCE

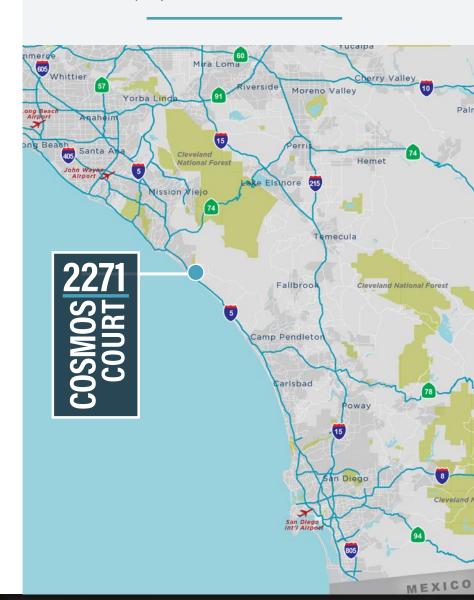
10 UNIVERSITIES / 14 RESEARCH INSTITUTES

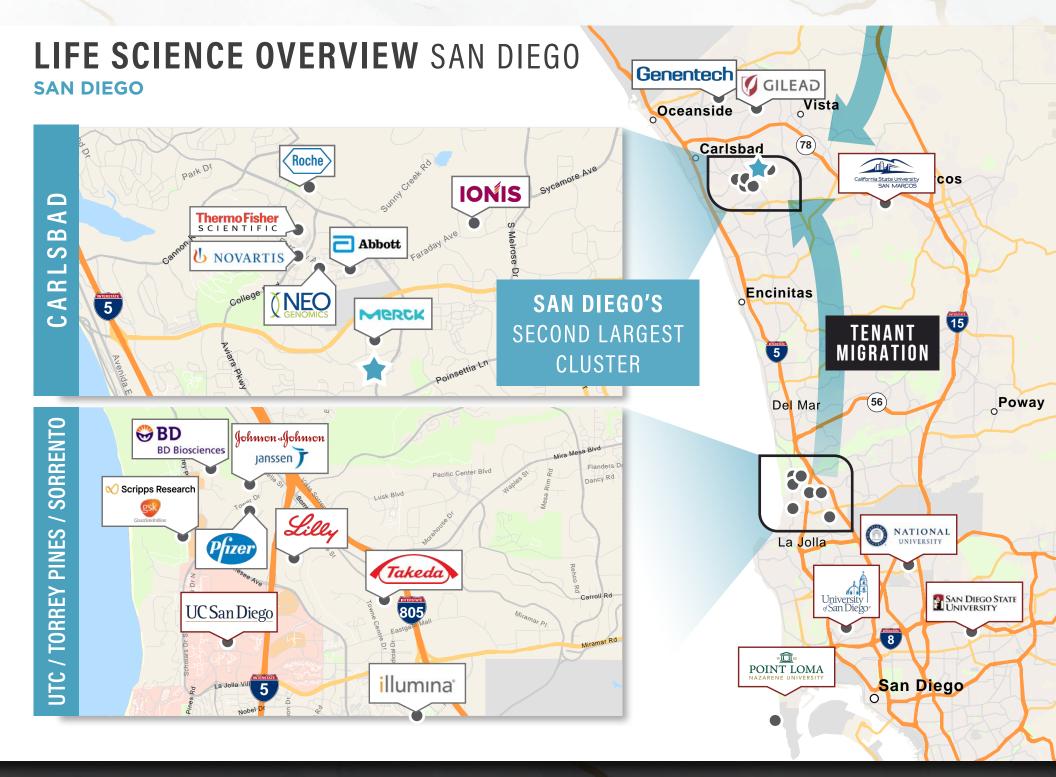
MAJOR DEMAND DRIVERS

- LIFE SCIENCE
- MEDICAL DEVICE
- DEFENSE
- ACTION SPORTS

- TECHNOLOGY
- CLEAN TECH
- GOLF
- ECOMMERCE

THE SAN DIEGO INDUSTRIAL MARKET SPANS FROM THE U.S. MEXICO BORDER TO CAMP PENDLETON WITH ACCESS TO THE GREATER SOUTHWESTERN REGION VIA I-15, I-5, I-8 AND THE BNSF RAIL LINES.

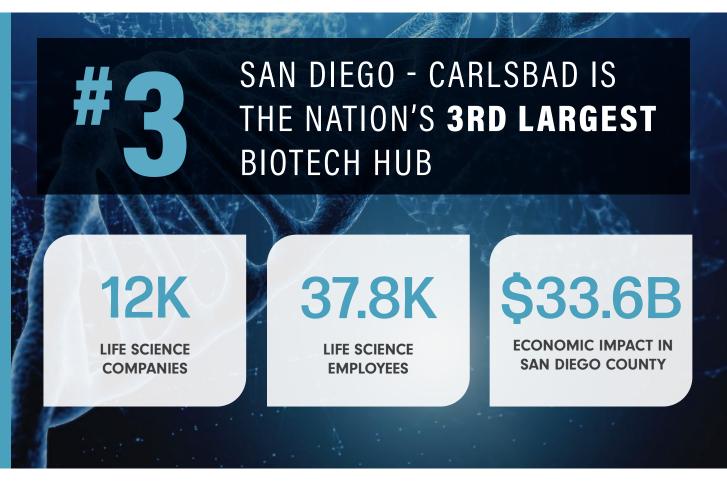




LIFE SCIENCE OVERVIEW SAN DIEGO

SAN DIEGO — CARLSBAD

LIFE SCIENCE IS THE MAJOR DRIVER OF INNOVATION IN THE SAN DIEGO REGION, EMPLOYING MORE THAN 37,000, WITH 1,225 COMPANIES AND 80 RESEARCH INSTITUTES. THE MICROCLIMATE OF INNOVATION IN SAN DIEGO IS FUELED BY **NEARLY 7,000 ANNUAL STEM GRADUATES, 10+ UNIVERSITIES** AND EXCEPTIONAL HISTORICAL FLOW OF VENTURE CAPITAL. IN 2018, SAN DIEGO RECEIVED \$2.8 BILLION IN LIFE SCIENCE **VENTURE FUNDING, CENTRAL** SAN DIEGO AND CARLSBAD ARE THE TWO LARGEST CLUSTERS OF LIFE SCIENCE COMPANIES AND INSTITUTES IN THE REGION.





GRADUATES

7,000 **ANNUAL GRADUATES**













LIFE SCIENCE OVERVIEW SAN DIEGO

CARLSBAD TOP EMPLOYERS

- 1) **LEGOLAND California** Hospitality/Tourism
- 2) ViaSat ICT
- 3) Callaway Golf Action Sports
- 4) Thermo Fisher Scientific Life Science
- 5) Carlsbad Unified School District Government
- 6) Omni La Costa Resort & Spa Hospitality/Tourism
- 7) TaylorMade Golf Action Sports
- 8) Gemological Institute of America Education
- 9) City of Carlsbad Government
- 10) OptumRx Life Science

- 11) Park Hyatt Aviara Hospitality/Tourism
- 12) Genoptix Life Science
- 13) Zimmer Dental Life Science
- 14) Alphatec Spine Life Science
- 15) Nordson ASYMTEK Life Science
- 16) Nortek Security Control ICT
- 17) Costco Wholesale Retail
- 18) NTN Buzztime ICT
- 19) **Legend 3D** ICT
- 20) GreatCall/Jitterbug ICT









ICT
INFORMATION,
COMMUNICATIONS
TECH



ACTION SPORTS





GOVERNMENT/ EDUCATION





KEY INDUSTRIES











CAPITAL MARKETS

ARIC STARCK Vice Chairman +1 760 431 4211 | aric.starck@cushwake.com CA Lic. #01325461

DREW DODDS Senior Associate +1 760 431 3863 | drew.dodds@cushwake.com CA Lic. #02021095

DEBT & EQUITY FINANCING

BRIAN SHARE Managing Director +1 310 595 2231 | brian.share@cushwake.com CA Lic. #02090730

BEN SCHWARTZ Managing Director +1 858 625 5219 | ben.schwartz@cushwake.com CA Lic. #01986718

LEASING EXPERT

DON TRAPANI Director +1 858 322 7900 | don.trapani@cushwake.com CA Lic. #01208252



cush man wake field.com

©2022 Cushman & Wakefield. All rights reserved. The material in this presentation has been prepared solely for information purposes, and is strictly confidential. Any disclosure, use, copying or circulation of this presentation (or the information contained within it) is strictly prohibited, unless you have obtained Cushman & Wakefield's prior written consent. The views expressed in this presentation are the views of the author and do not necessarily reflect the views of Cushman & Wakefield. Neither this presentation nor any part of it shall form the basis of, or be relied upon in connection with any offer, or act as an inducement to enter into any contract or commitment whatsoever. NO REPRESENTATION OR WARRANTY IS GIVEN, EXPRESS OR IMPLIED, AS TO THE ACCURACY OF THE INFORMATION CONTAINED WITHIN THIS PRESENTATION, AND CUSHMAN & WAKEFIELD IS UNDER NO OBLIGATION TO SUBSEQUENTLY CORRECT IT IN THE EVENT OF ERRORS.

